



# Learn More. Know More.

## Intel Security Technical Briefings

Are you new to Security or need a refresher? Then Intel Security Technical Briefings are for you. Does your job involve Intel Security's McAfee® solutions, and do you need to know how they work? We'll provide you with all the information you need to make an effective presentation to your prospects. It is our aim to help you be as competent and as confident as you can be in your knowledge of Intel Security products. These briefings will help you broaden your understanding of the Intel Security portfolio and help you dive deeper into technical features and functionality of individual products.

### Upcoming Briefing

#### Intel Security: Partner onboarding

This session is a must-see for any new partner who joined Intel Security's Channel, or for any New Hires within an existing Partner. Please join us to get a deeper understanding of our vision.

After this session you will:

- Learn about Intel Security's solution focused approach and how we work with 3<sup>rd</sup> party vendors to achieve this.
- Get a brief history about the Security Industry Developments over time, and Intel Security's evolution over time towards a Connected Security Platform to counter an evolving threat landscape, and how to apply that in the Protect, Correct and Detect life cycle.
- Gain understanding on Intel Security's vision, the evolving endpoint, the DXL layer, GTI and centralized management via ePO.

This session is being run every first Thursday of the month. Please register for the one appropriate for you. Every session has the same content for the year, so you will only need to join one session.

English	Presenter: Michiel de Lepper	
Every first Thursday of the month	10.00 am GMT	<a href="#">Click here to register</a>

If you have any questions, please contact your **Channel Account Manager** or **Distributor**.

### Top Three Reasons You Should Attend

1. **Build trust:** The more you know, the more your customers will trust you.
2. **Sell more:** The more your customers trust you, the more they will buy from you.
3. **Save time:** The more confident you are with Intel Security products, the easier installation, maintenance, and support will be for you, saving you valuable time and energy.

